



CAPABILITY STATEMENT

Elite Business Performance, LLC



Elite Business Performance, LLC is a certified workforce development consulting firm based in Tampa, Florida. We partner with cities, government agencies, and employers to deliver high-impact workforce solutions that connect people to sustainable careers and strengthen local talent pipelines. With proven experience at the U.S. Department of Labor and city-led workforce initiatives, we specialize in creating training curriculum, identifying solutions to remove employment barriers such as child care or transportation, fostering employer partnerships, and building sustainable workforce pipelines that drive community and economic growth.

CORE COMPETENCIES

- Strategic Workforce Planning
- Needs & Gap Analysis
- Curriculum Development
- Training Facilitation
- 360/Behavioral Assessments
- Candidate Preparation
- Partner Engagement
- Employer Engagement
- HR Consulting
- Project Management
- Strategies for Employment Barriers
- Career Counseling

DIFFERENTIATORS

Proven Experience: Over 15 years of measurable success delivering results-driven consulting and training for corporate, nonprofit, and government clients nationwide.

Project Management & Stakeholder Collaboration: Proven ability to manage complex workforce initiatives by coordinating multi-sector partners, aligning goals across government, education, and employers, delivering projects on time with community impact.

Counseling & Trauma-Informed Approach: Programs integrate counseling psychology and trauma-informed practices to reduce communication barriers, close skill gaps, and increase engagement among underserved, low-income, and multigenerational populations. This approach supports job retention, improves career readiness, and helps employers build more resilient and inclusive workforces.

Federal & Local Expertise: Past experience leading and supporting workforce development projects for the cities of Clovis, NM and Birmingham, AL, building partnerships across diverse stakeholders to address employment barriers such as transportation, childcare, and career pathways. This brings federal insight and local implementation expertise to create effective, community-driven workforce solutions.

CONTACT INFO

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PAST PERFORMANCE

Company Name: GBX Consultants & The AFX Group (Prime Contractor)
Scope of Work: Taught the U.S. Department of Labor's Employment Workshop to transitioning military service members at installations nationwide. Provided career readiness training including resume development, interview preparation, and job market analysis to equip participants with the skills and resources to successfully enter the civilian workforce.

Company Name: Clovis Economic Development (New Mexico)
Scope of Work: Designed and served as Project Coordinator for a Remote Worker Program during the COVID-19 pandemic to help residents prepare for and secure remote employment. Developed customized training curricula on resume writing, virtual job search strategies, and career readiness for both entry-level and professional roles with certifications or higher education. Built and nurtured employer partnerships with three global employers, establishing direct referral pathways to connect qualified candidates to sustainable remote job opportunities.

Scope of Work: Authored the "Military Retention" program to connect separating service members with employers and other community partners, strengthening veteran hiring, job placements, and long-term residency in a rural community.

Company Name: U.S. Department of Labor
Scope of Work: Supported the planning and coordination of the U.S. Department of Labor Secretary's visit to Birmingham for a childcare roundtable with the Mayor of Birmingham, local employers, educational institutions, and key community stakeholders to address workforce participation and childcare challenges.

Company Name: Clovis/Curry County Chamber of Commerce
Scope of Work: Facilitated the Leadership Clovis Professional Development training for 35 city officials and business leaders, guiding participants in identifying and strengthening critical leadership skills.

COMPANY DATA

- LLC
- Unique Entity ID: K3EEQGKHSN47
- Cage Code: 8L9G9
- DUNS Number: 117369366

NAICS CODES

- 611430 - Professional and Management Development Training
- 541611 - Administrative Management and Consulting Services
- 611710 - Educational Support Services
- 541612 - Human Resources Consulting Services
- 561311/561312 - Employment Agencies & Executive Search Services
- 541618 - Other Management Consulting Services