## Leadership Assessment

Learn where to focus our growth as a leader.

Check the boxes that currently apply to you. Take note of the solutions on the next page for the areas of challenge for you.

## $>\!\!>$ the challenges $<\!<$

1. Are you the type of leader YOU would like to be led by?
2.Do you REALLY know what drives the members of your team?
3.Do you "enable" the energy vampires and rarely focus on those who make a true difference?
4. Do you have an expectation that someone else is going to do it for you?
5.Do you blame your lack of success on NOT feeling supported by your upline?
6.Do you do what you say you're going to do?
7.Do you feel offended when someone doesn't take your advice or gives you an objection?
8. When someone on your team makes more money than you do, do you feel like a failure?
9. Does scrolling through social media bring anxiety, depression or a feeling that you're not valuable?
10.Do you have a cap on how much money you believe you can make?
11. Are you eating foods that tank your energy and focus?
12. Are you stuck in the scattered thinking and habits?
13. Are you a people-pleaser who's saying yes to too much?
14. Do you feel triggered when someone on your team doesn't THINK like you do?
15. Do you tend to feel like you're failing as a leader when you don't have every process dialed in?
Vour Score /15 The goal is to get ///

this to zero.

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What solutions can you focus on to reach the next level on your leadership journey?



- 1. Note the qualities YOU find important in a leader. Intentionally focus on growing in these areas.
- 2. Schedule a call with each person on your team or create a survey to ask the DEEPER questions.
- 3. Guide "energy vampires" to find answers themselves & schedule time to focus on the rest of the team.
- 4. You are an entrepreneurship. Commit to learning or delegating the skills that are a challenge for you.
- 5. This is giving your power away. Remember that you are the OWNER of your business.
- 6. Say NO to anything you KNOW you can't commit to. Otherwise, find a way to organize your tasks.
- 7. Remember objections are simply a request for more information. VALIDATE then FACT-FIND.
- 8. Shift from failure to inspired. Ask them questions about how they did it. Then grow WITH them.
- 9. Comparison syndrome is paralyzing. Either stay off social media or learn why your heart feels this way.
- 10. Get to the bottom of how you feel about money. Release any self-sabotaging views and let yourself fly!
- 11. Keep a food journal. Identify what foods give you brain fog and lower your energy. Avoid these foods.
- 12. All of our brains work differently. Find a way to organize your tasks in a way that works with your brain.
- 13. Every time someone makes a request, FIRST check in with yourself. Say NO if it's not in alignment.
- 14. Know that businesses fail if everyone has the same personality. Celebrate the differences they bring.
- 15. Sometimes systems are not our strong point. Partner with someone who excels at these.

