

Let's Start Inviting!

The number one reason people won't join is they were never asked.

Q - What is the most important thing you do in your business that makes the biggest difference?

A - Invite people to take a look

Note: you can control how many you invite, but not who accepts, who shows up, and who says yes. The great news is the more you invite, the more will accept, show up and say YES!

Tips for Inviting!

be your self

Be authentic, direct and enthusiastic

- Why are you excited
- Why you thought of them
- It would mean a lot

Sample Inviting Verbiage

“ Hi Kelly, I'm super excited to invite you to something I think you'll find a ton of value in!

I've just become a consultant with Arbonne. It's THE MOST amazing company with clean vegan skincare, nutrition and personal products for the family. It would mean a lot if you joined me (on a zoom/at my house) to learn a little more. It's only about 30/60 minutes.

Does Tuesday at 7 work for you? ”

TIP: Pick the top two you want to attend and add, “you're one of the people I want to share this with, so before I confirm the date, does Tuesday or Thursday at 7PM work for you?”