

# CREATING A HOME RUN



## STEP UP TO THE PLATE:

TAKE THE SWING TO  
TRANSFORM YOUR PERSONAL  
AND PROFESSIONAL LIFE ONE  
BASE AT A TIME!

CLAIM YOUR SPOT ON THE TEAM BY  
CONTACTING APRIL AT 916-201-5146  
COACHAPRIL@ONELIGHTACADEMY.NET

OUR EXPERT COACHING SESSIONS AND PERSONALIZED  
GOAL-SETTING STRATEGIES WILL HELP YOU BREAK  
THROUGH BARRIERS HOLDING YOU BACK. WE WILL HELP  
YOU BUILD THE HABITS AND MINDSET NEEDED TO REACH  
YOUR FULL POTENTIAL!

# TESTIMONIALS



"APRIL IS A TOUGH, ACCOUNTABLE COACH WITH SOME EXPERIENCED, REAL-WORLD TECHNIQUES AND ADVICE TO HELP MAKE ANY AGENT SUCCESSFUL. I WATCHED HER TURN "SEASONED" AGENTS OF 20+ YEARS ON CRUISE CONTROL INTO PRODUCTIVE, MODERN DAY AGENTS WITH THE ABILITY TO USE THE TOOLS AVAILABLE TO THEM EFFECTIVELY AND ORGANICALLY."

STEPHEN COSTELLO

CENTURY 21 SELECT REAL ESTATE - FOLSOM BRANCH LEADER  
VENDOR RELATIONS MANAGER FOR THE SELECT GROUP

STEP UP TO THE PLATE:

ENROLL IN THE NEXT 30 DAY HOME RUN (CUSTOMIZABLE FOR YOUR TEAM)

# HOME RUN

"90 PERCENT OF THE CHALLENGES BUSINESSES FACE ARE HUMAN DYNAMICS -- HOW PEOPLE INTERACT WITH ONE ANOTHER OR THE CHALLENGES ASSOCIATED WITH THAT. . . IT POURS OVER INTO PERFORMANCE, INTO EXECUTION, INTO PEOPLE'S JOB SATISFACTION. . . IT STARTS BECOMING IMPACTED BY PEOPLE'S INABILITY TO GET BACK ON A PROSPEROUS PATH BECAUSE THEY'RE SPENDING ENORMOUS AMOUNTS OF TIME DEALING WITH PERSONAL CHALLENGES (THAT ARE MOST OFTEN NOT PERSONAL CHALLENGES). . . THIS IS WHERE MOST PEOPLE NEED HELP, AND THIS IS WHERE APRIL IS AWESOME."

- KURT REISIG, CHAIRMAN AT AMERICAN PACIFIC MORTGAGE CORPORATION

"APRIL'S COACHING AND HIGH-LEVEL BUSINESS CONSULTING HAVE RESULTED IN DRAMATICALLY INCREASED ASSOCIATE PRODUCTIVITY LEVELS THROUGHOUT OUR ORGANIZATION. IF YOU'RE READY TO TAKE YOUR BUSINESS AND YOUR LIFE TO THE NEXT LEVEL, OR IF YOU ARE AN ORGANIZATION LOOKING TO BRING INCREDIBLE VALUE AND PRODUCTIVITY TO YOUR COMPANY AND YOUR PEOPLE'S LIVES, APRIL BALLESTERO WILL EXCEED YOUR EXPECTATIONS!"

ROY MERLINO, BUSINESS OWNER AT KELLER WILLIAMS REALTY

# BASEBALL TOOLS



## LEARNING YOUR BASES:

WE WILL WORK WITH YOUR TEAM TO CREATE YOUR TEAM'S NEXT

# HOME RUN

## GAME DESCRIPTION :

THIS HIGH-IMPACT PROGRAM CONSISTS OF A 4-WEEK TRAINING FOR ENTREPRENEURS THAT BLENDS COMPETITION, COLLABORATION, AND CO-CREATION TO PROPEL YOU INTO SUSTAINED, ONGOING, AND CONTINUOUS ACTION ON YOUR UNIQUE DESIRED PATH OF MASTERY IN YOUR PERSONAL AND PROFESSIONAL LIFE. THE COURSE WILL UNFOLD OVER 4 WEEKS, WITH A WHOLE WEEK OF PROCESSING AND PROACTIVE TIME BETWEEN THE ONCE-A-WEEK, 1-HOUR SESSION, CULMINATING WITH A ONE-ON-ONE CAPSTONE.

## GAME GOALS

PLAYERS WHO COMPLETE THIS COURSE SUCCESSFULLY WILL BE ABLE TO:

- DISCOVER MASTERY OVER THE DESTRUCTIVE THOUGHT PATTERNS THAT INTERFERE WITH THE SUCCESSFUL EXECUTION OF YOUR 30-DAY VISION AND HOME RUN CHOICE.
- DISCOVER INSPIRED, CLEAR, AND PRACTICAL ACTIONS TO BRING YOUR POWERFUL VISION TO FULL MANIFESTATION
- DISCOVER THE KEYS TO DEVELOPING AUTHENTIC AND SUSTAINABLE RELATIONSHIPS WITH ANYONE. DISCOVER THAT SUCCESS IN A SALES-RELIANT BUSINESS IS NOT DERIVED FROM "SELLING."