

LIVE ONLINE TRAINING
7-9 MAY 2024

Perceptive Interviewing®

3-day Training Course

*For professionals who conduct interviews
where truth and accuracy are critical*



**UNCOVER MORE
TRUTHFUL AND MORE
USEFUL INFORMATION
TO MAKE MORE
INFORMED DECISIONS**

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Perceptive Interviewing Training Overview

- Reflect on current interviewing style and strengths
- Understand how the interviewer impacts the interview
- Be alert to 9 common mistakes interviewers make
- Identify key qualities behaviours and traits of an effective interviewer
- Analyse communication through 5 key channels
- Know why the truth default matters in interviews
- Learn tips to build faster and stronger rapport
- Gain insight into why we believe lies and disbelieve truths
- Use the must know 3 C's in every interview
- Grow awareness of the impact of unconscious bias
- Learn ways to help develop a truth telling environment
- Spot signs of avoidance and deception
- Influence the interview by starting strong with confidence and competence
- Ask the right questions, the right way at the right time
- Use powerful catchall questions to uncover extra information
- 11 significant answer responses to be alert to
- Extend responses - methods to keep people talking and opening more
- Body language essentials - see what other people miss
- Introduction to elicitation techniques
- The impact of memory and forgetting in interviews
 - Individual and group activities
 - Quiz's and assessment



Facilitator

Elly Johnson

Elly is a former-Police Officer turned communication specialist with a passion for teaching interviewing skills and helping people to influence truth, uncover critical information and protect from deception.

Elly is skilled in the behavioural science of truth and deception and applies this knowledge to help people uncover the information they need to protect themselves, and others, and make more informed decisions.

As Managing Director of Training Group International, Elly consults to global businesses and high level government agencies. Since 2001 she has worked with groups and individuals to help develop and improve interviewing and communication skills in high stake settings.



*Investment for 3-day workshop \$1650 per person
Includes 1:1 coaching session and certificate of completion
Limited places available*

*To reserve your place on the upcoming live online
via ZOOM workshop on 7-9 May 2024
email Elly: elly@ellyjohnson.com
mobile: 0402 883 196*



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